

FIGURE 1

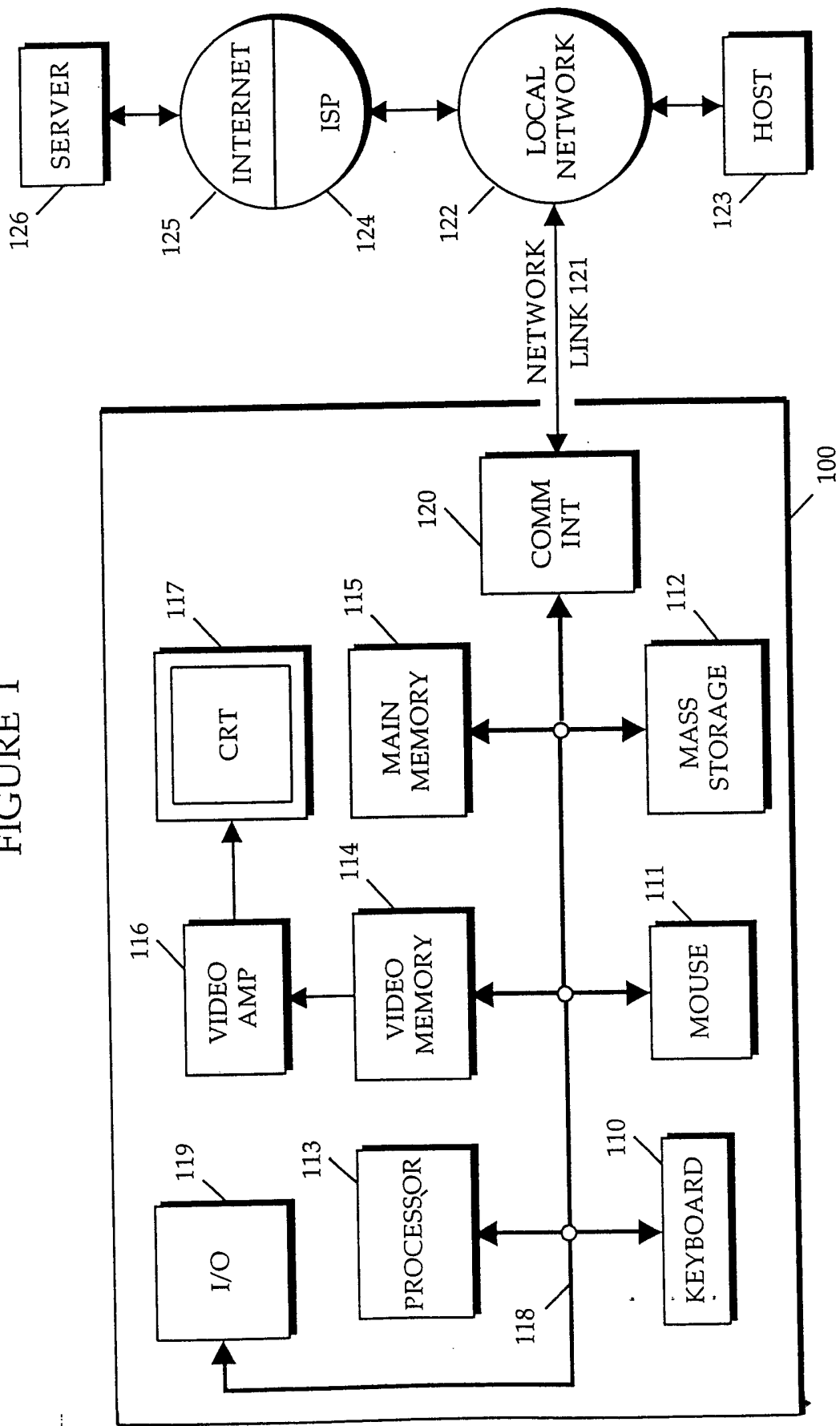


Figure 2

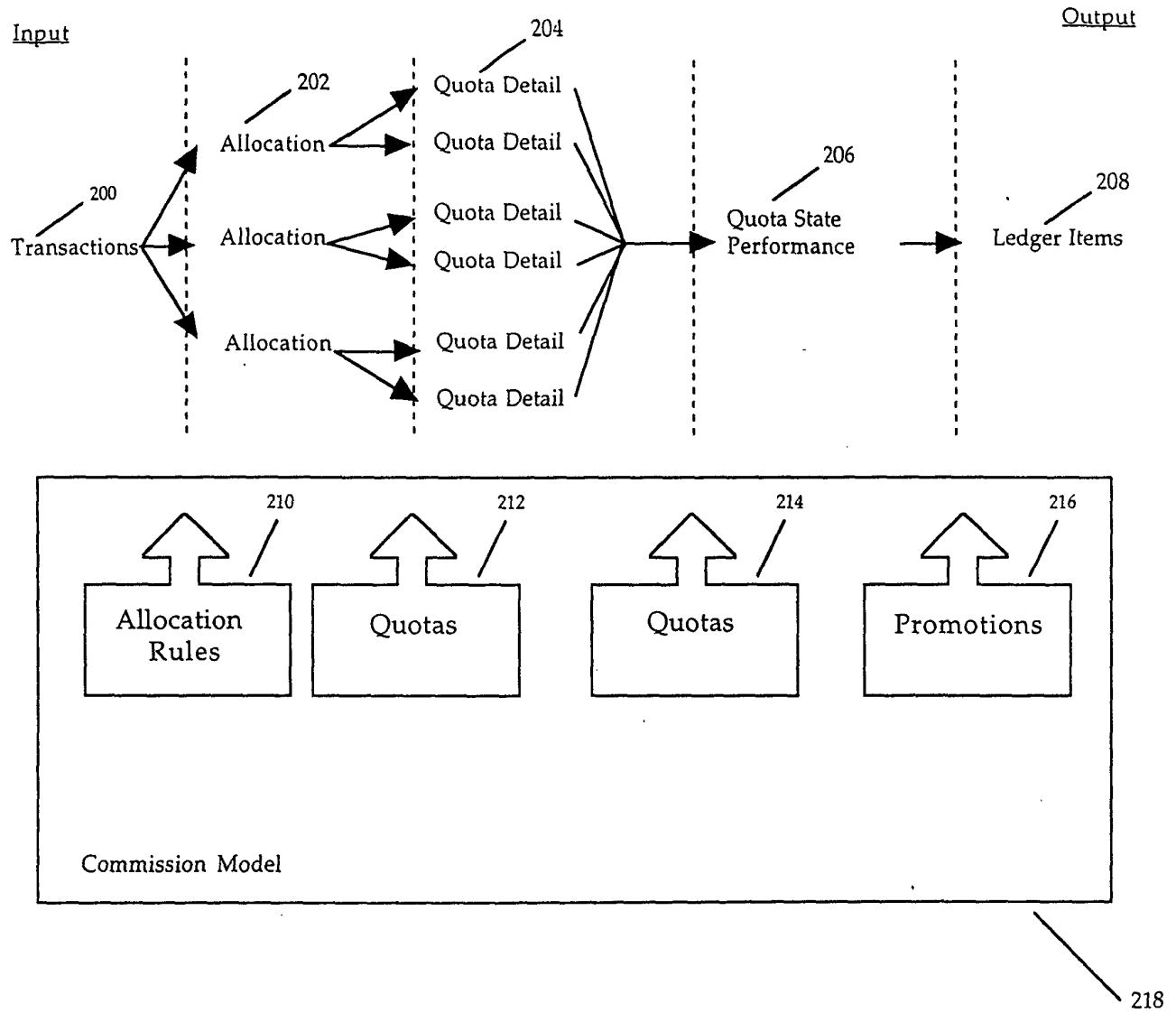


Figure 3

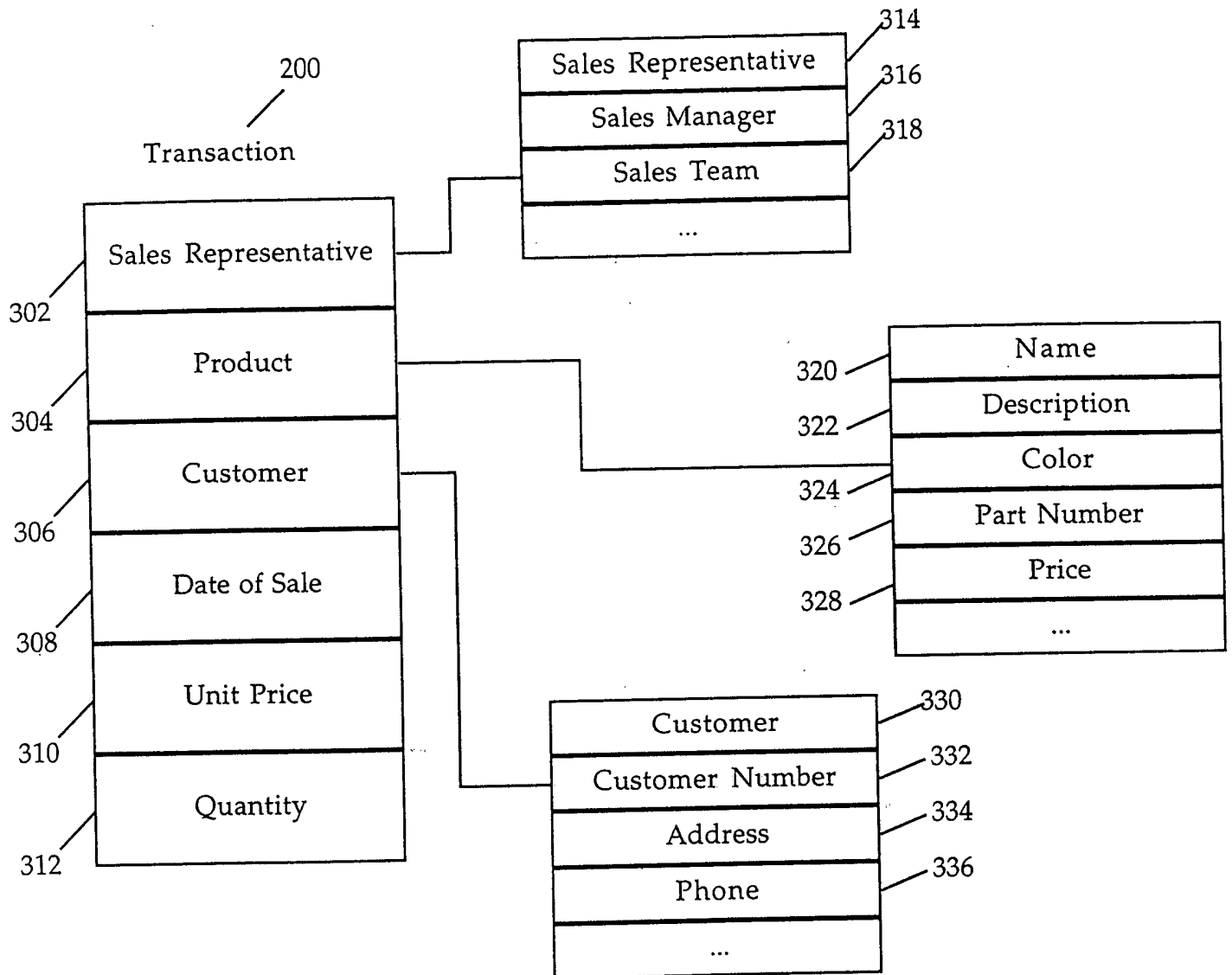


Figure 4

Allocation	200	402	404
	Transaction	Sales Team	Percentage Weight
	1	Blue	2%
	1	John Smith	100%
	2	Mark Adams	100%
	2	Mark Adams' Manager	3%
	...		

Figure 5

Rule Template Editor

Cancelled
☒ Customer
☒ Product
 Name
 Description
 PartNumber
 Price
 Quantity
☒ SalesTeam
 TransDate
 TransType
 UnitPrice

Allocation Template:

Allocation Template 10/31/97 1:51:32 AM

SalesTeam Name	Sales Rep	=
SalesTeam	Sales Manager	=
Product Color	Color	=
Customer	Customer	=
Quantity	Quantity Min	>
Quantity	Quantity Max	<

Figure 6

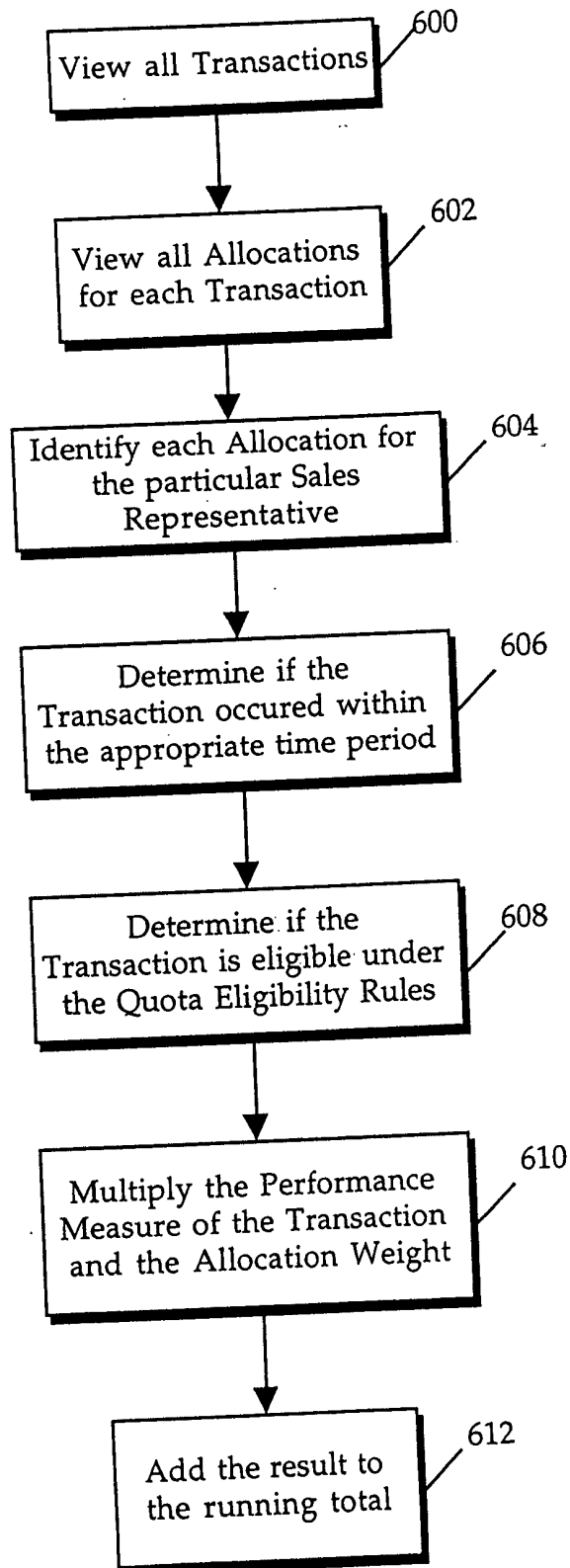
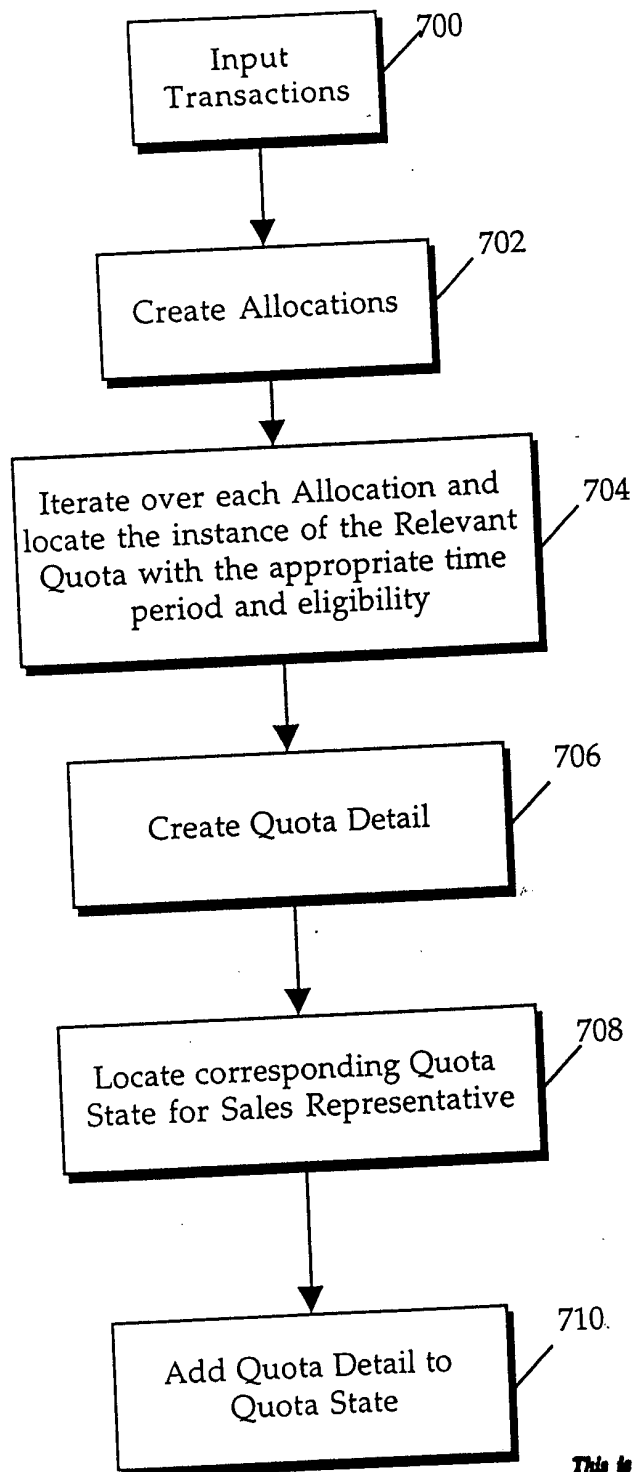


Figure 7



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May 19, 1998
Lillian E. Rodriguez 5-19
Signature Date
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